



Realizing Your Significance

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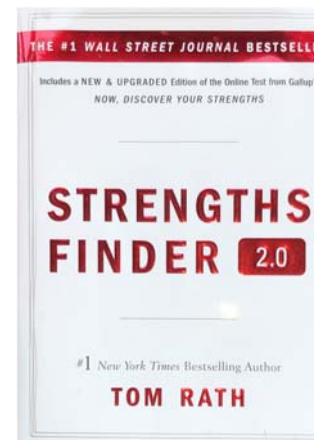
Learning Objectives

Following the presentation, the learner will be able to:

1. Develop your professional and personal significance
2. Explain how to create value and goodwill in others.
3. Identify and capitalize on your strengths

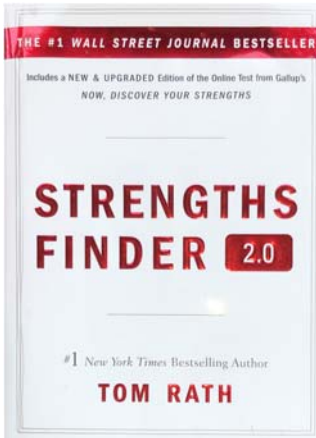


I'm just a

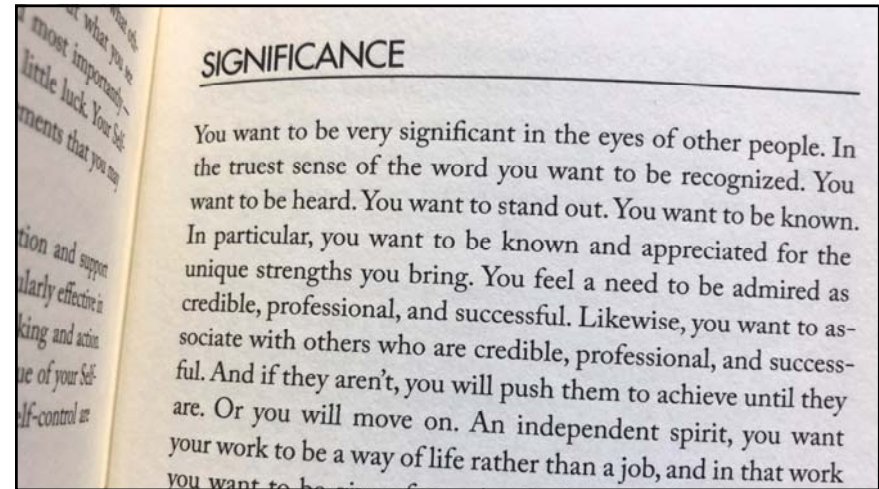


1. Maximizer
- 2.
3. Relator
4. Ideation
5. WOO





1. Maximizer
2. **Significance**
3. Relator
4. Ideation
5. WOO



SUCCESS is when I add value to MYSELF.
SIGNIFICANCE is when I add value to OTHERS.

- John Maxwell



SIGNIFICANCE



PATIENT CARE



FAMILY & FRIENDS



PROFESSION

“You can have everything you want in life if you just help enough other people get what they want.”

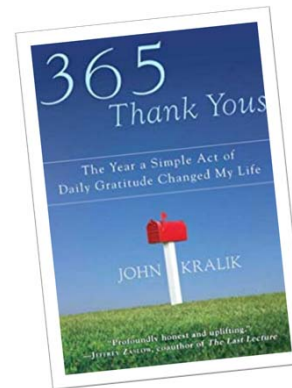
- Zig Ziglar



True Leaders
Build New Leaders



1. **Tell** people what you want
2. **Ask** people what they want



Say Thank You!
Good Job!
Congratulations!

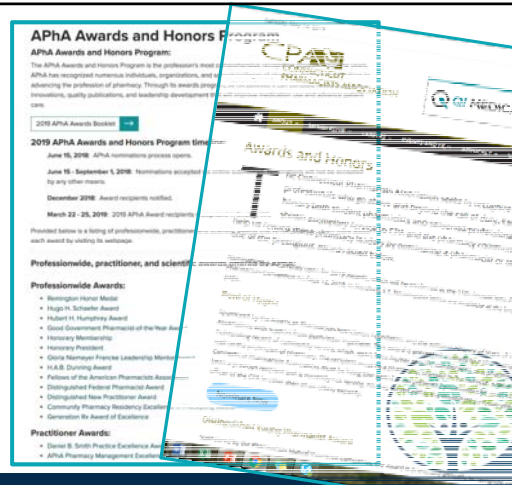
Be sincere
Be specific
Put it in writing, cc supervisor



Recognize & Encourage

1. Award Nominations
2. Volunteer Leadership
3. LinkedIn Endorsements

*Share your nomination letter
with the nominee*



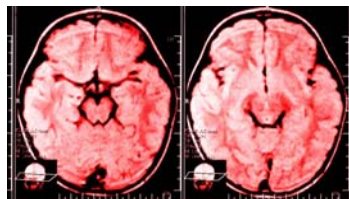
Confidence is the closest thing
in this world to **magic**



Be someone others want to work with

1. Stop complaining
2. Don't talk about co-workers
3. Be thoughtful
4. Be kind

Complaining Changes Your Brain for Negativity



Personal Strategic Planning



Establish Goals

- Develop national reputation in my area of practice.
- Financially able to retire by the age of 55.
- Be happy working in my place of employment
- Be recognized for being an excellent preceptor



KPMs

Key Performance Measures

Actions to Achieve Goal

Focus on what is important



S Specific

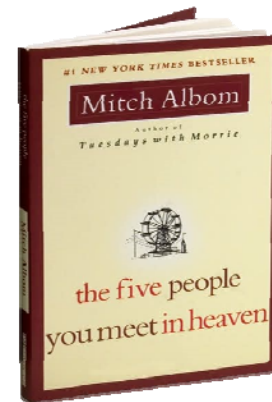
M Measurable

A Attainable

R Realistic

T Timely

Evaluate your KPMs



Bottom Line

Think about how you will influence the lives of others

